

### About John Ben Snow



John Ben Snow was born and raised in Pulaski, New York. a small village north of Syracuse. He graduated from New York University in 1904 and soon thereafter entered F. W. Woolworth & Company. A man of vision, he was attracted to mass market sales and introduced innovative retailing techniques. He rose rapidly through the ranks from stock boy to corporate director, initially in New York, and finally in Great Britain, where he accumulated a small fortune through hard work, savings and wise investments. After retiring from Woolworth in 1939, Mr. Snow devoted the remainder of his life to building the Speidel chain of newspapers and publishing the Western Horseman. He was fond of animals, especially horses, enjoyed racing, fox hunting, polo and range riding. Throughout his life, John Ben Snow shared his wealth with relatives, friends, business associates and fellow Pulaskians. He gave generously and freely to those persons and causes he cherished. He preferred to "invest" in people, especially the young, by making available financial assistance. He also believed in improving the quality of life in Pulaski and its environs.

To further these and other philanthropic causes, he established The John Ben Snow Foundation in 1948. The Foundation continues to operate under the terms of its original charter. The charter, granted by the State of New York, authorizes the Foundation to grant funds for educational and humanitarian purposes to qualified organizations.

#### **FUNDING POLICIES**

The Memorial Trust strategically focuses funding within core geographic regions of the United States and through prioritized investment in the following grant programs (prioritized below).

**Primary Grant Program:** Dating back to the inception of the Memorial Trust in 1973, the primary and overarching grant making priority has been and continues to be programs that focus on education.

- Education: Primary and secondary education, literacy, and vocational training are essential ingredients to improving life outcomes.
  - o **Program Goal:** To reduce barriers that limit equitable opportunities and expand equal access to quality education
  - o **Program Strategy:** Supporting early childhood education, academic tutoring, literacy, college access, internships, scholarships, fellowships, and journalism focused on underrepresented populations and first generation students

Secondary Grant Programs: The Memorial Trust considers proposals within the areas of Arts and Culture, Community Initiatives, and Youth Programs. The objective is to extend the primary educational focus by providing funding support within these additional program areas.

- Arts and Culture: Engagement in the arts creates a stronger and more vibrant community and culture.
  - o **Program Goal:** To foster arts education and appreciation.
  - o **Program Strategy:** Through educational curriculum, instruction, and engagement of young adults via visiting artists or performances.
- Community Initiatives: A resilient social infrastructure is essential to a healthy local community.
  - o **Program Goal:** To directly enhance the lives of Central New York residents by expanding services that bridge the poverty gap.
  - o **Program Strategy:** Investing in community centers, safe and affordable housing, human services delivered by shelters and food pantries, and veterans services.
- Youth Programs: Encouraging young adults to dream and equipping them to succeed can change the trajectory of their lives.
  - o **Program Goal:** To empower young adults in their personal development and to equip them in their professional aspirations.
  - o **Program Strategy:** Developing sustained relationships that offer one-on-one mentoring, character education, skills training, and violence prevention.

**Tertiary Grant Programs**: The Memorial Trust does consider proposals in the areas of Disabilities and Universal Access, Environment, and Historic Preservation. As these are not core focus areas, funding is often limited. Priority will be given to proposals with an educational focus.

- **Disabilities and Universal Access:** A person with a physical, mental, or emotional disability should have equal access to opportunity within the community.
  - o **Program Goal:** To support services for individuals with a disability as well as provide universal access to facilities for these individuals.
  - o **Program Strategy:** Supporting programs for people with disabilities as well as required facility renovations to enable universal access.
- Environment: Stewardship of the local environment is a fundamental responsibility.
  - o **Program Goal:** To support environmental education and conservation initiatives.
  - o **Program Strategy:** Through educational instruction and materials (e.g., curriculum, brochures, signs) coupled with protection of strategic parcels of land and water.

- **Historic Preservation:** Preservation of our history is important in order to educate the broader population on past events to inform current events.
  - o Program Goal: To preserve historical accounts and artifacts to benefit future generations.
  - o **Program Strategy:** Through educational instruction and materials (e.g., curriculum, brochures, signs) coupled with protection of sites, structures, objects, and events.

Geographic Focus: The majority of the Memorial Trust's grant funding is focused within three core geographic regions (i.e., Central New York, Northern Nevada, and New Jersey). While there is not a geographic restriction, the Trustees prefer to be directly engaged and have oversight of the grants that are made.

It is the Memorial Trust's general policy to give preference to proposals seeking funds for new or enhanced programs, one-time, short-term grants to sustain a program until funding is stabilized, matching grants used to encourage the participation of other donors, and "last dollars" towards a capital campaign.

The Memorial Trust will not accept proposals from individuals or for-profit organizations. Additionally, the Memorial Trust does not encourage proposals from religious organizations or proposals for endowments, contingency funding, or debt reduction. There are no minimums or maximum grant amounts; however, most grants range from \$10,000 to \$25,000. First-time grants to organizations typically range from \$5,000 to \$10,000.

#### **GRANT APPLICATION PROCEDURES**

The Memorial Trust is pro-active in seeking grant proposals from qualifying 501(c)(3) organizations. Additionally, the Memorial Trust accepts unsolicited proposals from qualifying organizations.

An initial letter of inquiry must be submitted via the Trust's online grant management system between **November 1st** and **February 1st** of the year in which a grant is requested. If the proposal meets the stated guidelines and priorities of the Memorial Trust, grant application instructions will be sent to the applicant. If invited after the receipt of the letter of inquiry, all grant applications must be submitted via the Trust's online grant management system by **April 1st** of the year in which a grant is requested.

The Trustees may require additional information and possibly an interview or site visit. Any discussions or indications of interest should not be construed as a commitment by the Trustees. All complete grant applications are carefully considered and evaluated by the Trustees. Applicants are notified of the Trustees' decision by **July 1st.** All approved grant applicants are required to sign a Grant Acceptance Agreement prior to any funds being granted.

#### REPORTING RESPONSIBILITIES

Because the Trustees assume that the grantee has a moral and legal obligation to account for all funds received, each grantee is required to submit a grant report via the Trust's online grant management system by **March 1st** of the year after the approval of the grant. All grant reports are reviewed by the Trustees. Any change in plans must be approved by the Trustees. If a grantee fails to submit a formal report, the Trustees reserve the right to request that the grant funds be returned. Additionally, further grants will not be considered until a final report is received.

#### **TRUSTEES**

Valerie A. MacFie Jonathan L. Snow Emelie M. Williams BNY Mellon, N.A.

| FINANCIAL HIGHLIGHTS | Year Ended: 31 December 2022 |
|----------------------|------------------------------|
| Total Assets:        | \$31,670,330                 |
|                      | \$ 12,913                    |
| Investment Revenue:  | \$ 2,034,821                 |
| Grants Paid:         | \$ 1.654.600                 |

#### **GRANTS APPROVED IN FISCAL YEAR 2023**

| PRIMARY FOCUS AREA:                                                                                            | Envirolution Inc. – Reno, NV                                                                           |
|----------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|
| EDUCATION  518 ElevatED – Albany, NY\$ 10,000  Pathways to College                                             | George Street Playhouse –  New Brunswick, NJ \$ 20,000  The Fellowship Program                         |
| Asbury Park Music Foundation – Asbury Park, NJ                                                                 | Great Basin Outdoor School – Reno, NV                                                                  |
| Bethel Woods Center for the Arts – Liberty, NY                                                                 | Great Swamp Watershed Association  - New Vernon, NJ\$ 10,000  STEM Environmental Education             |
| Boys & Girls Club of Truckee Meadows - Reno, NV \$ 8,000 College & Career Program                              | Hearts of Mercy – Manahawkin, NJ\$ 8,000<br>Tutoring/Mentoring Program                                 |
| Boys & Girls Clubs of  Mercer County – Trenton, NJ 7,500  Healthy Water Systems and Computers                  | High Sierra Area Health Education Center – Reno, NV                                                    |
| Clean Ocean Action – Long Branch, NJ                                                                           | Hope House – Washington, DC \$ 12,000 Father to Child Summer Camp  Inkululeko – Lockport, NY \$ 10,000 |
| Colonial Williamsburg Foundation – Williamsburg, VA                                                            | International Educational Exchange  JCC of Central NJ – Scotch Plains, NJ                              |
| Community Chest, Inc. – Virginia City, NV\$ 25,000 Rural Nevada "Classroom on Wheels"                          | Journey Through Hallowed Ground – Leesburg, VA\$ 25,000 National History Academy                       |
| Dag Hammarskjold Fund for Journalists, Inc. – New York, NY \$ 10,000 Journalist Training at the United Nations | Lake Tahoe Shakespeare Festival – Incline Village, NV 8,000 Educational Outreach Program               |

| Latinas On the Verge of Excellence – LOVE, Inc – Queens , NY 5,000 College Tours                      | Syracuse University – College of A&S/Physics – Syracuse, NY\$ 6,000 Summer Internship Program      |
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| Lunch Break, Inc. – Red Bank, NJ\$ 10,000 Alliance For Success Program                                | Taylor's Closet - Fort Lauderdale, FL \$ 10,000                                                    |
| National 9/11 Memorial and Museum at the WTC – New York, NY\$ 5,000 Teacher Workshops and Conferences | Bloom Scholarship Program  The Children's Cabinet – Reno, NV \$ 12,000  High School Services       |
| On Point for College – Syracuse, NY \$ 20,000                                                         | The Cooper Union – New York, NY\$ 15,000 Engineering program for high-school students              |
| Scholars Program  PBS Reno – Reno, NV                                                                 | The Montpelier Foundation – Orange, VA                                                             |
| Pulaski Academy & Central School – Pulaski, NY                                                        | The Nevada Independent –  Las Vegas, NV\$ 15,000  Northern Nevada Expansion of Coverage            |
| Raising Hands Tutoring – Highland Park, NJ                                                            | Trinitas Health Foundation – Elizabeth, NJ                                                         |
| Reno Gazette Journal Fund – Reno, NV                                                                  | Truckee Meadows Parks Foundation – Reno, NV                                                        |
| Reno Jazz Orchestra – Reno, NV \$ 12,000 Expansion of Education Programs                              | Wells College – Aurora, NY                                                                         |
| SEEDS – Access – Newark, NJ \$ 10,000 Scholars Programs and Guidance                                  | Women and Children's Center of the Sierra – Reno, NV\$ 15,000 English as a Second Language Program |
| Seton Hall University – South Orange, NJ                                                              | \$ 582,300                                                                                         |
| Sierra Nevada Journeys – Reno, NV \$ 15,000<br>Scholarships                                           | SECONDARY FOCUS AREAS:                                                                             |
| SUNY New Paltz Foundation – New Paltz, NY                                                             | ARTS & CULTURE  Arts for All Nevada - Reno, NV\$ 12,000  Artist in Residency Program               |
| Sustainable Jersey – Lawrenceville, NJ\$ 10,000 Food Waste Management Program                         | The VIEW – Old Forge, NY 5,000  Arts Center Summer Interns                                         |
|                                                                                                       | Capital City Arts Initiative – Carson City, NV                                                     |

| Count Basie Theatre, Inc. – Red Bank, NJ                                    | Arm In Arm – Hamilton, NJ \$ 30,000 Sustaining Support                                               |
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| Dieu Donné – Brooklyn, NY\$ 10,000 Internships: Improving Access and Equity | Bristlecone Recovery Center – Reno, NV                                                               |
| Fenimore Art Museum – Cooperstown, NY\$ 50,000 Library Education Center     | Central New York Community Foundation, Inc. – Syracuse, NY \$ 10,000 Community Challenge             |
| McCarter Theatre Center – Princeton, NJ                                     | Central New York Community Foundation, Inc. – Syracuse, NY \$ 25,000  Black Equity & Excellence Fund |
| Mercy Center Corporation – Asbury Park, NJ                                  | Domestic Violence Resource Center – Reno, NV                                                         |
| The REV Theatre Company – Auburn, NY                                        | Freehold Area Open Door – Freehold, NJ 8,500  Advocacy Program                                       |
| Nevada Humanities - Reno, NV \$ 15,000<br>Nevada Reads                      | Indigenous Peoples on Biocolonialism – Nixon, NV\$ 20,000 The Missing and Murdered Indigenous Crisis |
| Paper Mill Playhouse - Millburn, NJ\$ 15,000 Wireless Microphones           | InterFaith Works of                                                                                  |
| Performing Arts Center at the                                               | Central New York – Syracuse, NY \$ 50,000<br>Permeable Pavement Project                              |
| World Trade Center –  New York, NY\$ 10,000  PAC x BMCC Fellowship Program  | Karma Box Project - Reno, NV\$ 25,000<br>Resource Center                                             |
| The Everson Museum of Art – Syracuse, NY                                    | Nevada Institute of Forensic Nursing – Elko, NV\$ 17,000 Rural Forensic Nursing Care                 |
| The Institute of Music for Children – Elizabeth, NJ                         | Ocean's Harbor House, Inc. – Toms River, NJ \$ 10,000 Safe Harbor                                    |
| \$194,000                                                                   | Samaritan Center – Syracuse, NY\$ 20,000 Case Management Annex                                       |
| COMMUNITY INITIATIVES  180 Turning Lives Around – Hazlet, NJ                | Shore House – Long Branch, NJ \$ 7,000                                                               |
|                                                                             | Clubhouse Transportation  Soulful Seeds – Reno, NV\$ 10,000                                          |
| ,                                                                           | Our Place Garden Program                                                                             |

| The Advocacy Institute – Brooklyn, NY\$ 15,000 New York's Advocacy Leaders                                         | MEFIYI Foundation – Gardnerville, NV\$ 5,000 Me for Incredible Youth                                     |
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| Trauma Intervention Program of Northern Nevada, Inc. –                                                             | Mercy Works – Syracuse, NY \$ 20,000 Facility Renovation                                                 |
| Reno, NV                                                                                                           | National Council of<br>Jewish Women Essex –                                                              |
| University of Nevada, Reno Foundation – Reno, NV \$ 60,000 Revitalization of Local News Expansion                  | Livingston, NJ                                                                                           |
| Village of Pulaski - Pulaski, NY \$ 6,000 Facility Maintenance                                                     | Ocean County YMCA – Toms River, NJ                                                                       |
| \$363,500 YOUTH PROGRAMS                                                                                           | The First Tee of Northern Nevada – Reno, NV                                                              |
| Big Brothers Big Sisters of Coastal<br>& Northern New Jersey –<br>Asbury Park, NJ\$ 10,000                         | The Holland Project - Reno, NV\$ 15,000 Youth Programs                                                   |
| Youth Mentoring and Empowerment                                                                                    | We Are The Future – Freehold, NJ\$ 7,000  Beyond Basketball Adventure                                    |
| Big Brothers Big Sisters of Northern Nevada – Reno, NV                                                             | \$ <del>194,500</del>                                                                                    |
| Blueprint 15 Inc – Syracuse, NY \$ 15,000<br>Neighborhood Navigator Program                                        | TERTIARY FOCUS AREAS:                                                                                    |
| Boys & Girls Clubs of                                                                                              | DISABILITIES AND UNIVERSAL ACCESS                                                                        |
| Western Nevada – Carson City, NV\$ 12,000 STEM Programming                                                         | Bancroft – Cherry Hill, NJ 5,000  Adult Assistive Technology Program                                     |
| CASA of Morris and Sussex Counties – Cedar Knolls, NJ\$ 8,500 Bringing Art to Under-Funded Schools and Foster Care | BluePath Service Dogs – Hopewell Junction, NY 5,000 Autism Service Dog Program                           |
| Fiver Children's Foundation – New York, NY\$ 10,000 Programming for Central New York Youth                         | Capability Health and Human Services – Las Vegas, NV\$ 10,000 Northern Nevada Early Intervention Program |
| Frost Valley YMCA - Claryville, NY \$ 20,000 Farm Camp Expansion Project                                           | CARE Chest of Sierra Nevada –                                                                            |
| HiTOPS – Princeton, NJ\$ 7,500<br>LGBTQ+ Youth Education and Support                                               | Reno, NV                                                                                                 |
|                                                                                                                    | Center for Adaptive Riding –                                                                             |

| Midland Adult Services – North Branch, NJ \$ 3,000 Computer Lab at Midland Explores                              | HISTORIC PRESERVATION  Fanwood-Scotch Plains Rotary Frazee House Inc. – Colonia, NJ\$ 15,000          |
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| Nevada Diabetes Association<br>for Children and Adults – Reno, NV\$ 15,000<br>Diabetes Community Resource Center | Frazee House Restoration \$ 15,000                                                                    |
| Special Recreation Services, Inc. – Reno, NV                                                                     | RESPONSIVE GRANTS:  Central New York Diaper Bank Inc. – Manlius, NY                                   |
| Brick, NJ                                                                                                        | Boyce Thompson Institute – Ithaca, NY                                                                 |
| Morristown, NJ                                                                                                   | Boys and Girls Clubs of Mason Valley – Yerington, NV                                                  |
| ENVIRONMENT Association of Nature Center                                                                         | CCC of Syracuse, Inc. – Syracuse, NY                                                                  |
| Administrators – Logan, UT 5,000  ANCA Connects  DRI Research Foundation –                                       | Eagle Wings Academy Scholarships<br>& Student Support – Syracuse, NY\$ 12,500<br>Student Scholarships |
| Reno, NV                                                                                                         | Food Bank of Central New York – Syracuse, NY\$ 5,000 Weekend Meals Program                            |
| Chestertown, MD                                                                                                  | Girl Scouts of the Sierra Nevada – Reno, NV                                                           |
| Rochester, NY\$ 10,000  Partnering with Indigenous Peoples                                                       | Horizons of Kent and Queen Anne's – Chestertown, MD                                                   |
| Theodore Roosevelt Conservation Partnership – Washington, DC \$ 10,000 Protecting Wildlife Corridors in Nevada   | Nature Center – Owings Mills, MD \$ 15,000 Entrance Gate                                              |
| \$103,000                                                                                                        | NV Woodchucks – Reno, NV\$ 5,000<br>Handcrafted Holiday Toys                                          |
|                                                                                                                  | Pulaski Public Library – Pulaski, NY \$ 25,000<br>Ceiling Replacement                                 |

| The Sierra Nevada Ally – Carson City, NV \$ Civic Based Journalism | 5,000  |
|--------------------------------------------------------------------|--------|
| Tu Casa Latina – Reno, NV \$ Immigrant Services                    | 7,000  |
| Washoe Casa Foundation – Reno, NV                                  | 7,500  |
| WCNY - Syracuse, NY \$ Camera Upgrade                              | 10,000 |
| Irvine Young Life - New York, NY \$ Servant Leadership Academy     | 6,250  |
| \$1                                                                | 52,750 |

**GRAND TOTAL** \$1,711,050